

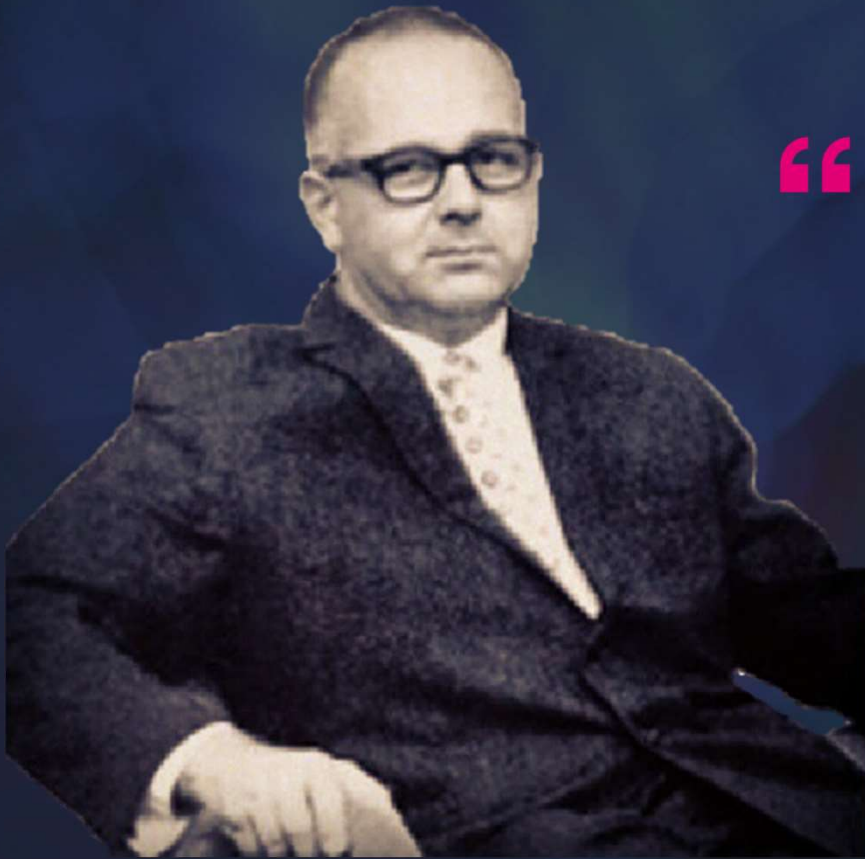
Wie Unternehmen in der Multi-Cloud-Ära Innovationen beschleunigen

Urs M. Krämer
Board Member T-Systems und
Chief Commercial Officer





Kennen Sie
Dick Rowe?



“Guitar Groups are on their way out, Mr. Epstein.”

- Dick Rowe's Absage an die Beatles, 1962

Heute wichtiger denn je:

Fehleinschätzungen sind keine Option



Unser Ansatz

Mehr Innovation, weniger Fehlentscheid- ungen



Business needs

Scalability.

- **82 % nutzen Cloud-Dienste**
- **10% der Workloads transformiert**
- **50% in 2-3 Jahren umgestellt**

Business needs

Reliability.

- Sicherheitslösungen
- Vordefinierte Regeln
- Einhaltung von Vorschriften
- Ausfallsicherheit

Business needs
Speed.

- **Agile Produktentwicklung**
- **Cloud Migration Factory**
- **Vorgefertigte Cloud-Lösungen**

Business needs

Collaboration.

- **Partner Eco-System**
- **Teilen von Daten**
- **Verbindung von Infrastruktur und Anwendungen**

Business needs

Flexibility.

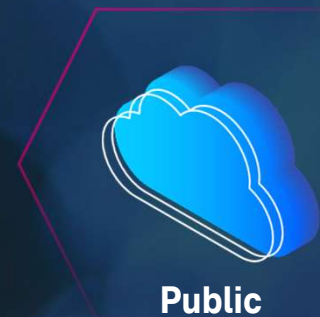
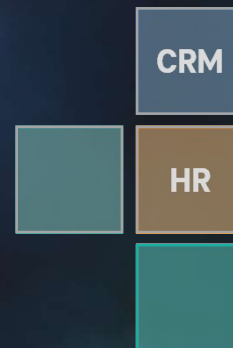
- **Vendor agnostischer Ansatz**
- **Kein Vendor Lock-in**
- **Multi Cloud Management**

Workloads in die Cloud.

Cloud Services
+ 33% in Q2 2022



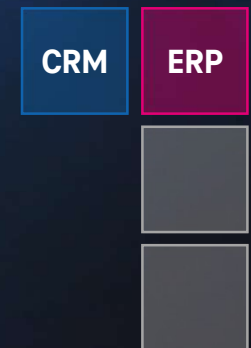
Private



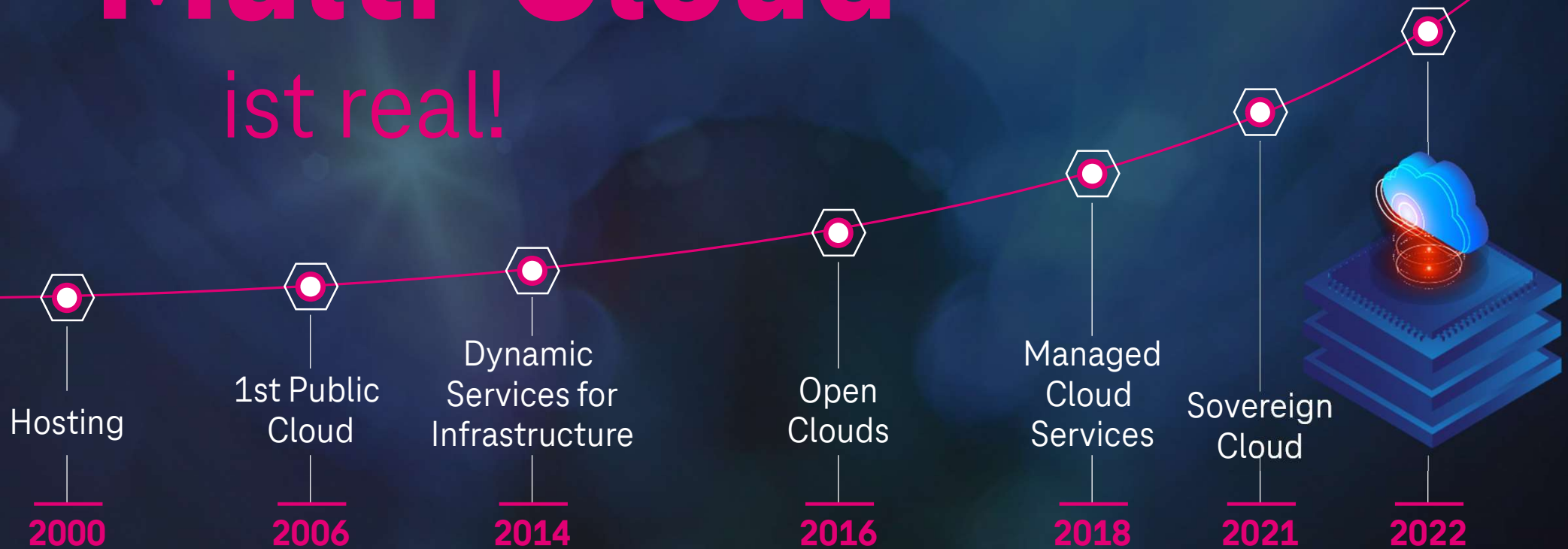
Public



Hybrid



Multi-Cloud ist real!



Jede Cloud für jede Workload **REALLY?**



Kernprozess und Anwendungen



Kundendaten



Research & Development



A cloud on Europe's terms

Sovereign Cloud



Multi-Cloud: Eine flexible Zukunft für **Unternehmensarchitekturen**



Any Workload on Any Cloud

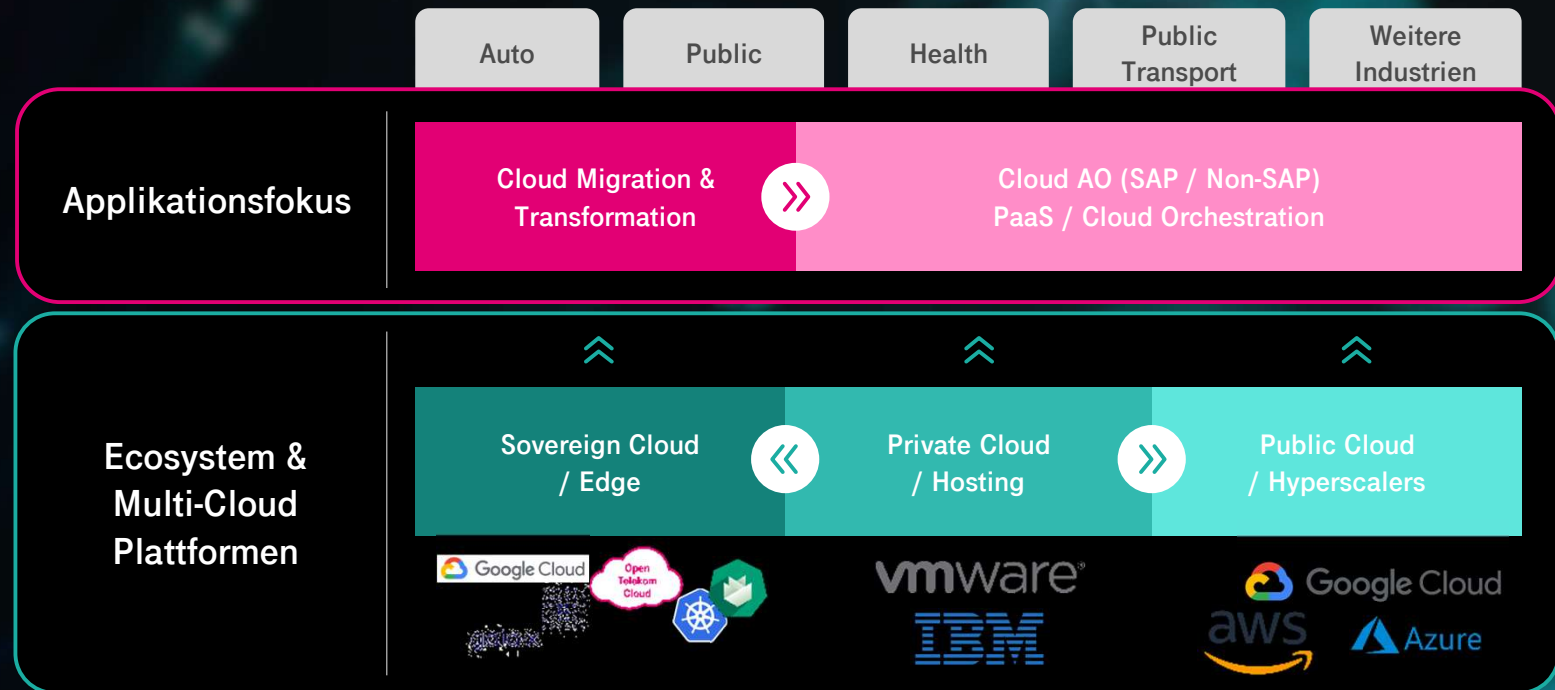
Vereinfachen, Kosten minimieren,
Innovationskraft erhöhen und:

**die richtigen
Entscheidungen
treffen.**



10,700

Cloud Experten



T-SYSTEMS BIETET INTEGRIERTE LÖSUNGEN VON KONNEKTIVITÄT ÜBER DIGITALISIERUNG BIS HIN ZU SICHERHEIT.



Connectivity

- Global Fixed Network
- Mobile Network
- IoT
- SDX

Digital

1010

- Software & Application development
- Systems integration
- Workspace & process digitization



Integrierter Ansatz



Cloud & Infrastructure

- Multi-Cloud strategy
- Managed infrastructure

Security



- Security built in everything we do

T-Systems

Let's power
higher performance



Übrigens:
**Dick Rowe hat seinen
Fehler eingesehen:
Er nahm kurz danach
die Rolling Stones
unter Vertrag.**

THANK YOU!



Chemical industry's giant: AWS landing zone for multi-cloud deployment

The challenge

- Ensure cloud governance at a chemicals group
- Urgently needed modernization of the AWS landing zone
- End-to-end AWS provisioning process, simplified AWS use

The solution

- DevOps project with tool support through AWS
- Agile development of AWS CloudTrail, AWS Config, GuardDuty, and AWS Security Hub
- New landing zone with state-of-the-art AWS technology
- Single sign-on
- Integration with internal services: central ordering portal and Active Directory

Customer benefits

- Enhanced user experience
- Basis for further digitalization
- The latest AWS insights from a T-Systems Partner Solution Architect
- Rapid realization thanks to agile development project
- Governance support
- Simple access to AWS resources
- T-Systems as vendor-independent multi-cloud expert

Reference project



“

The agile cooperative work in DevOps mode not only helped us make rapid progress on the project, but also gave us a level of transparency that we've never had before – in every phase of the project.

Customer project manager



Company in the healthcare industry: Maximum flexibility through a multi- cloud approach

The challenge

- Decentralized IT was not sustainable in its current form
- Centralization of IT systems for improved transparency, standardized governance, and greater operating efficiency and control
- Design of a forward-looking IT landscape based on cloud computing (including sustainability and privacy aspects)
- Search for comprehensive cloud expertise for migration and operations

The solution

- T-Systems was chosen as a partner to implement a multi-cloud strategy
- Multi-cloud concept: Future Cloud Infrastructure (FCI) and Managed Azure combined with migration and cloud consulting
- "Like for like": Migration of some 1,000 systems to suitable target platforms
- All services operated based on suitable service level agreements

Customer benefit

- Reduction of operations tasks, focus on core competencies
- Access to cloud expertise
- Greater transparency and operating efficiency
- Ability to react to business developments
- Reduction of carbon footprint by more than 90 percent
- Forward-looking positioning – aligned to customer dynamics

Reference project

“

In T-Systems, we've found a partner who is a competent guide for navigating the cloud. With our multi-cloud approach, we have optimally positioned ourselves for the future.

The client

 HOME

